


<b>Clément RIPOLL</b> 33(0)6 98 33 09 87 <a href="mailto:clement.rpll@gmail.com">clement.rpll@gmail.com</a>  Driving licence	Being curious, open-minded and a team player, I have developed the ability to adapt to different ways of working and I am willing to fully get involved in this new position. I believe that my knowledge and my work experience could make a significant and valuable contribution to the group's dynamic and to the patient journey.
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## EDUCATION

Sept 2020 - March 2021	<b>ESCP Business School</b> <b>Specialized master in pharmaceutical and biotechnology management</b> - Elective courses: <i>Business-development, Marketing, Strategy, Management, Market-acces, Venture Capital</i> - Thesis: <i>Use of microbiome based biotherapies: analysis of an early but promising area</i>	UK France
2012 - 2021	<b>Faculty of pharmacy, Toulouse</b> <b>Pharmacist</b> - Elective courses: <i>Infectiology, Cardiology, Metabolism, Endocrinology, Oncology, Public Health, Market-Access</i> - Thesis: <i>Use of microbiome based biotherapies in immuno-oncology</i>	France

## WORK EXPERIENCES

March 2021 -	<b>YSOPIA Bioscience</b>   Clinical-stage Biotech - Microbiome based biotherapies <b>Licensing, alliances &amp; partnerships manager</b> <ul style="list-style-type: none"> <li>• Leading licensing activities and M&amp;A process</li> <li>• Experience in management of cross-functional projects - Phase 2 strategy, Grant applications (EIC, NIH, foundations)</li> <li>• Identification, assessment and management of business development opportunities, deal structuring (In/out-licensing, co-development, combination studies), due diligence</li> <li>• Ability to interact with C-Level in partnering events: <i>BIO, microbiome connect/movement, JPM</i></li> <li>• Management of an early-stage program in immuno-oncology (IO): <ul style="list-style-type: none"> <li>- Building strains of interest collection through several acquisitions</li> <li>- Contribute to strategic decision regarding preclinical activities, IP strategy</li> <li>- Interactions with investigators and KOLs to build a clinical board</li> <li>- Development of Bordeaux local network to set-up translational projects in IO</li> </ul> </li> </ul>	France
March - Aug 2020	<b>Inospin</b>   Service - Partnering network for scientific innovation <b>Business-Development assistant</b> <ul style="list-style-type: none"> <li>• Competitive intelligence &amp; market analysis of SME and Tech Transfer Organisation</li> <li>• Scouting and management of business development opportunities</li> </ul>	Czech -Republic
Sept - March 2020	<b>CHU Toulouse Purpan</b>   Resident in Epidemiology & Pediatric hemato-oncology <ul style="list-style-type: none"> <li>• Biologic data analysis</li> <li>• Publications analysis</li> </ul>	France
Aug 2018 - Aug 2019	<b>Pharmacy Pech-Ange</b>   <b>Pharmacist</b> <ul style="list-style-type: none"> <li>• Analysing prescriptions and advising patients</li> <li>• Creation and management of social networks</li> </ul>	France
Feb - March 2018	<b>Clinica Santa Teresa</b>   <b>Humanitarian pharmacist</b> <ul style="list-style-type: none"> <li>• Storage management and distribution of medicines to isolated populations</li> </ul>	Peru

## LANGUAGE & SKILLS

Français: Native | Anglais: Fluent | Espagnol: Professional skills

Excel, Pack office | Insightly CRM | Certification from Danish Technical university : **Patenting in Biotechnology**

## EXTRA-SCHOLAR ACTIVITIES AND PERSONAL INTEREST

**Community involvment:** Chairman of university rugby team: Partnership, budget and team management

**Hobbies:** Rugby, Tennis, Skiing, Music, Art

**Travels:** 3 months as a waiter in London, Road-trips: 4 months in South America, 1 month in the US and Europe

